SUCCESS STORY



Proactive Protection for a Booming Business

Plaenge Chooses Qualys to Deliver End-to-End Asset Visibility and Rapid, Intelligent Vulnerability Management Across a Growing IT Landscape

Website

PLAENGE

INDUSTRY

Construction | Real Estate

Plaenge is the largest construction company in southern Brazil, active in the real estate and industrial construction sectors.

Founded 1970, Paraná, Brazil

529+ projects delivered

6 million m^2 built

PRODUCTS

Vulnerability Management, Detection & Response (VMDR)

TruRisk Eliminate with Custom Assessment and Remediation (CAR) capability

CyberSecurity Asset Management (CSAM)

Business Background

Plaenge builds structures where millions of people live and work, from high-end residential buildings to manufacturing plants for multinationals like Coca-Cola. To deliver these complex projects, the company relies on a vast range of digital systems, including building information modeling (BIM) tools, 3D design software, corporate management applications and more. Any downtime or failure in these systems could lead to missed deadlines, cost overruns and reputational damage, making effective vulnerability management essential.

"As our business grew, so did the complexity of our IT landscape, and our existing vulnerability management tools were struggling to keep up. We targeted real-time visibility, risk-based prioritization and greater automation capabilities. Integrasul helped us move to Qualys—the one platform that delivered it all.



Marcelo A. R. Pissinati
Information Technology Operations Manager, Plaenge

Business Challenges

Protect a growing environment of more than 4,500 endpoints and 180 servers, both on-premises and in multi-cloud environments

Gain continuous visibility of all assets and prioritize the most critical vulnerabilities

Replace fragmented tools and manual processes with a consistent, automated approach

Qualys Solution

Qualys emerged as the clear choice to satisfy Plaenge's growing cybersecurity demands. Marcelo A. R. Pissinati, Information Technology Operations Manager at Plaenge, says: "Qualys stood out for the robustness of its platform, its broad asset coverage and its ability to unify inventory, vulnerability management and remediation in a single ecosystem. We evaluated other solutions, but Qualys presented the best balance between technical depth, scalability and operational simplicity."

Outcomes

89% ↗

improvement in patch application efficiency

1K+

previously undetected vulnerabilities identified

90% ↗

reduction in MTTR (Mean Time to Remediate)

Working with teams from Qualys and local cybersecurity specialist Integrasul, Plaenge introduced an end-to-end platform for risk-based vulnerability management. CyberSecurity Asset Management (CSAM) provides a single, trusted inventory of assets across the company's environment. Vulnerability Management, Detection & Response (VMDR) delivers real-time vulnerability detection and sophisticated risk-based prioritization, while TruRisk Eliminate adds integrated remediation and patching capabilities.

Ricardo Alonso Taniguchi, Cybersecurity Coordinator, Plaenge, comments: "Integrasul helped us to quickly strengthen our security posture, using Qualys to map our assets and identify potential vulnerabilities from shadow IT, legacy systems, firewall misconfigurations and weak or expired certificates. Crucially, Qualys allows us to scan systems while they're running, so we always have an up-to-date view of assets and potential vulnerabilities."

Working closely with Integrasul, Plaenge has embraced a proactive, risk-based approach to enterprise security, harnessing Qualys to enable continuous visibility, intelligent prioritization and a structured, automated methodology for remediating vulnerabilities.

Pissinati notes: "We can't imagine operating without Qualys and Integrasul. Beyond the technology, it's brought us genuine risk visibility and a trusted partnership. That combination keeps driving our cybersecurity maturity forward, ensuring the business remains protected as we continue to grow."

> **"Qualys brings clarity to what really matters. Instead of dealing with large volumes of vulnerabilities generically, we can now focus on the most serious threats and prioritize our most important assets. This has considerably strengthened our security posture."**



Ricardo Alonso Taniguchi
Cybersecurity Coordinator, Plaenge

Qualys Difference

Replaced disconnected, ad hoc methods with an end-to-end platform for risk-based vulnerability management

Identified thousands of vulnerabilities that had previously gone undetected and unlocked newfound visibility into a complex asset landscape

Provided each business unit with custom dashboards offering at-a-glance insights into key metrics including mean time to remediate (MTTR), patching efficiency and risk levels

Achieved 89% improvement in patch application efficiency, with plans to advance toward zero-touch patch automation

Reduced time, effort and rework with streamlined, automated vulnerability scanning and patching

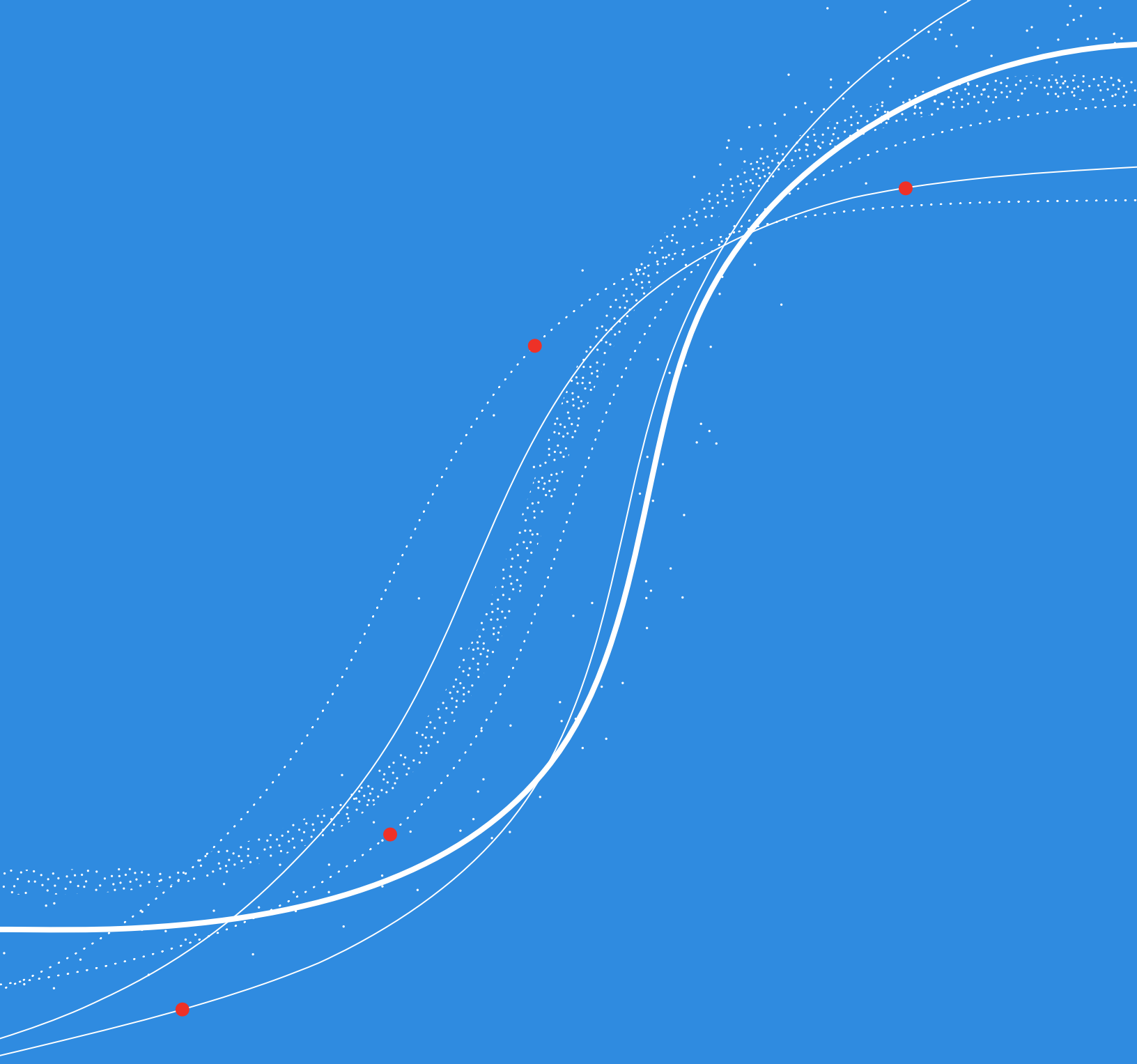
Gained the ability to apply mitigations without a patch window, providing better protection against zero-day threats

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About Qualys

Qualys, Inc. (NASDAQ: QLYS) is a pioneer and leading provider of disruptive cloud-based security, compliance and IT solutions with more than 10,000 subscription customers worldwide, including a majority of the Forbes Global 100 and Fortune 100. Qualys helps organizations streamline and automate their security and compliance solutions onto a single platform for greater agility, better business outcomes, and substantial cost savings. For more information, please visit qualys.com. Qualys, Qualys VMDR® and the Qualys logo are proprietary trademarks of Qualys, Inc. All other products or names may be trademarks of their respective companies.

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