Patchless Patching:

The Art of Risk Reduction with or without a patch

The Knowledge of Risk Does Not Make you Safer!

Qualys

ELIMINATE

Risk Does!

Why So Many Vulns Stay Open?

Friction

SecOps and Remediation teams, different priorities using different tools
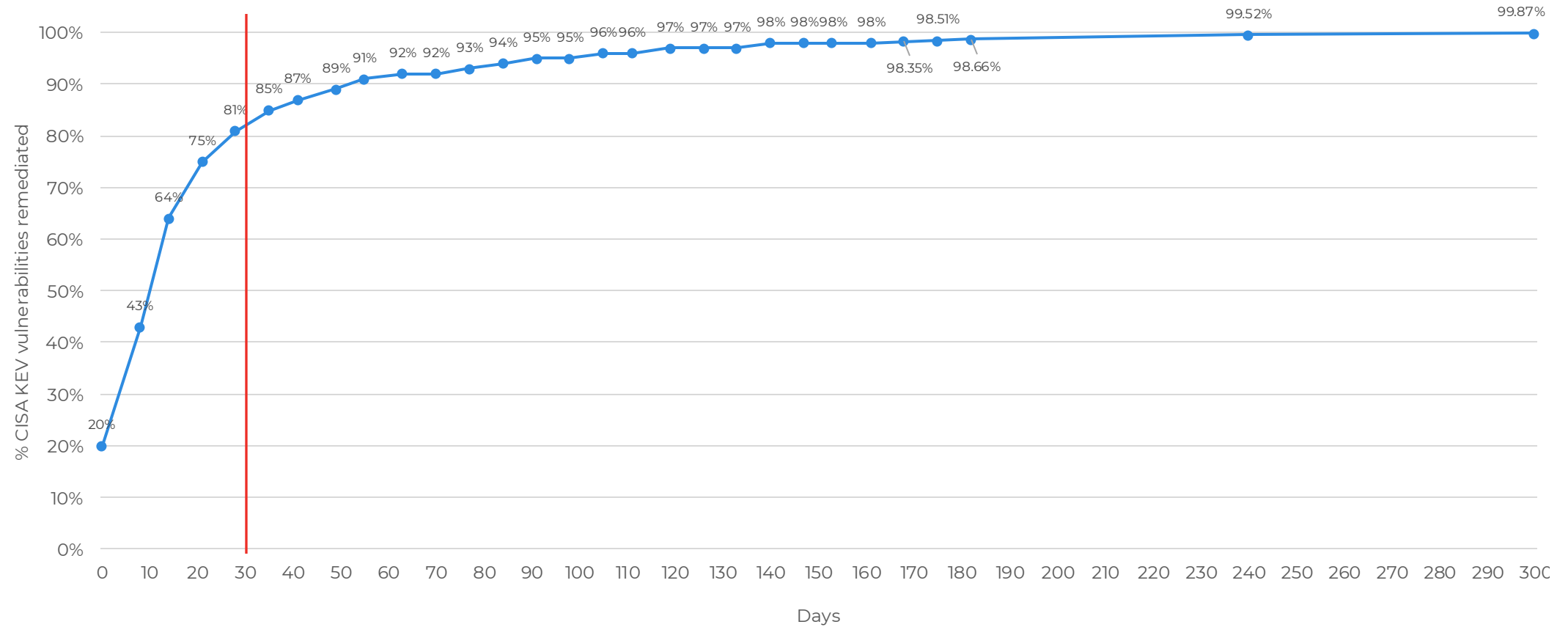
Time Consuming

It takes time and effort by remediation teams to understand how to address risk

Operational Risk Halts Patching

remediation teams postpone patching due to the fear of applications breakage

Qualys

Addressing CISA KEV Vulns Plateaued after 30 days.
83% addressed but 95M vulns are still open after 30 days!

CISA KEV Vulns

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Address your Vulns Faster than your Adversary Can Exploit Them!

TruRisk Eliminate

Patch + Fix

- Patch Windows, Mac, Linux OS and 3rd party apps– **110M Patches deployed in 2024!**
- Fix vulns that do not have a patch

Mitigate

- Leverage Qualys TRU's provides mitigations to address vulns that cannot be patched/ fixed due to operational risk
- Mitigated vulns are flagged in VM reports

Other Vendors' Agents

- Use SCCM/Intune to deploy patches & fixes where remediation teams cannot use the Qualys agent/UX
- Integrate with other vendors for remediations and mitigations

Customize to your Needs

- Create your own remediations
- Create your own mitigations
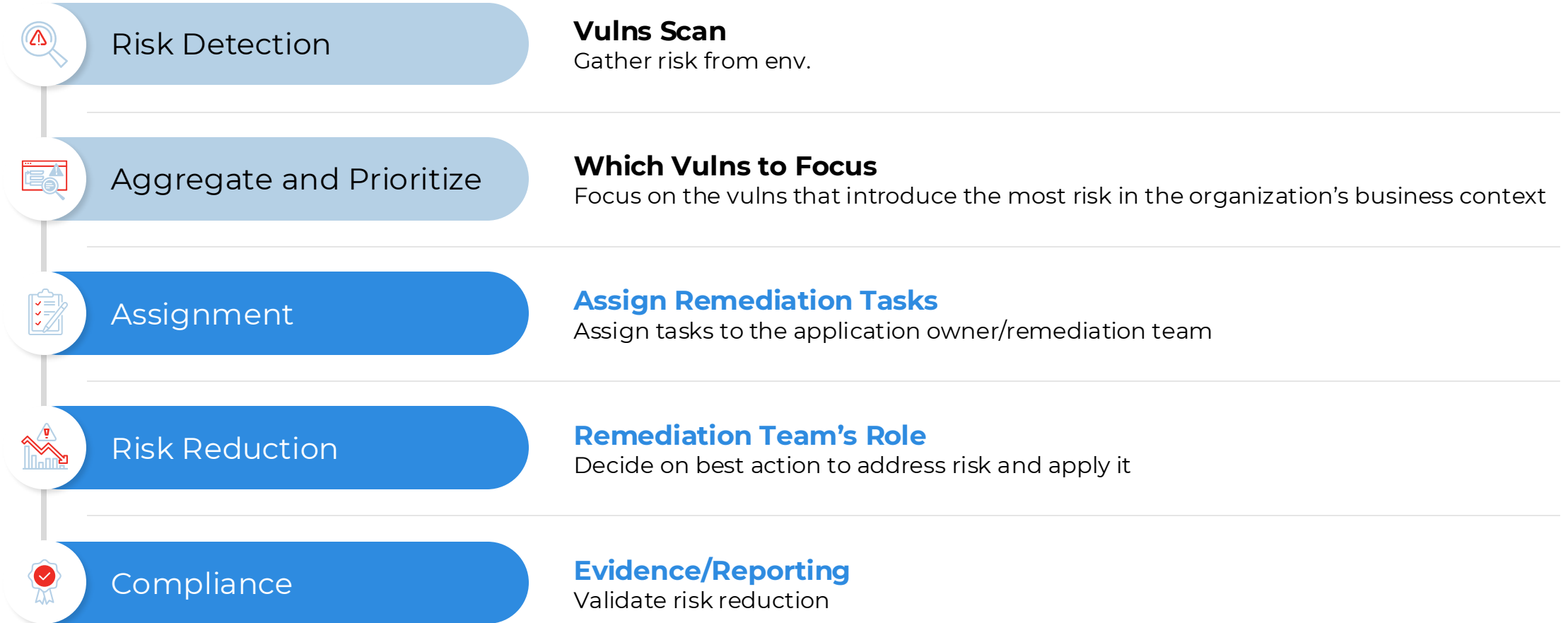- Library of remediation scripts

Isolate

- As last resort
- Isolate devices to ensure vulns cannot be exploited
- Vulns on those assets are flagged in VM reports
- Allow trusted apps to communicate

Qualys.

Demo

Qualys®

Demo: Addressing Risk
Remediation Team's Cockpit

Risk Detection

Vulns Scan
Gather risk from env.

Aggregate and Prioritize

Which Vulns to Focus
Focus on the vulns that introduce the most risk in the organization's business context

Assignment

Assign Remediation Tasks
Assign tasks to the application owner/remediation team

Risk Reduction

Remediation Team's Role
Decide on best action to address risk and apply it

Compliance

Evidence/Reporting
Validate risk reduction

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"Qualys Patch Management has enabled our team to prioritize patching based on our unique risk environment and has significantly helped us reduce our meant time to remediate. TruRisk Eliminate will take us to the next level, so we can more easily address vulnerabilities that can't be patched, extending our risk reduction capabilities beyond traditional methods"

Veritiv

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Qualys

TruRisk Eliminate

Map vulnerabilities to remediation and mitigation actions

Minimize MTTR
For all your critical vulnerabilities.

Better Collaboration
Between security and remediation teams – address vulnerabilities the way that best suits your teams
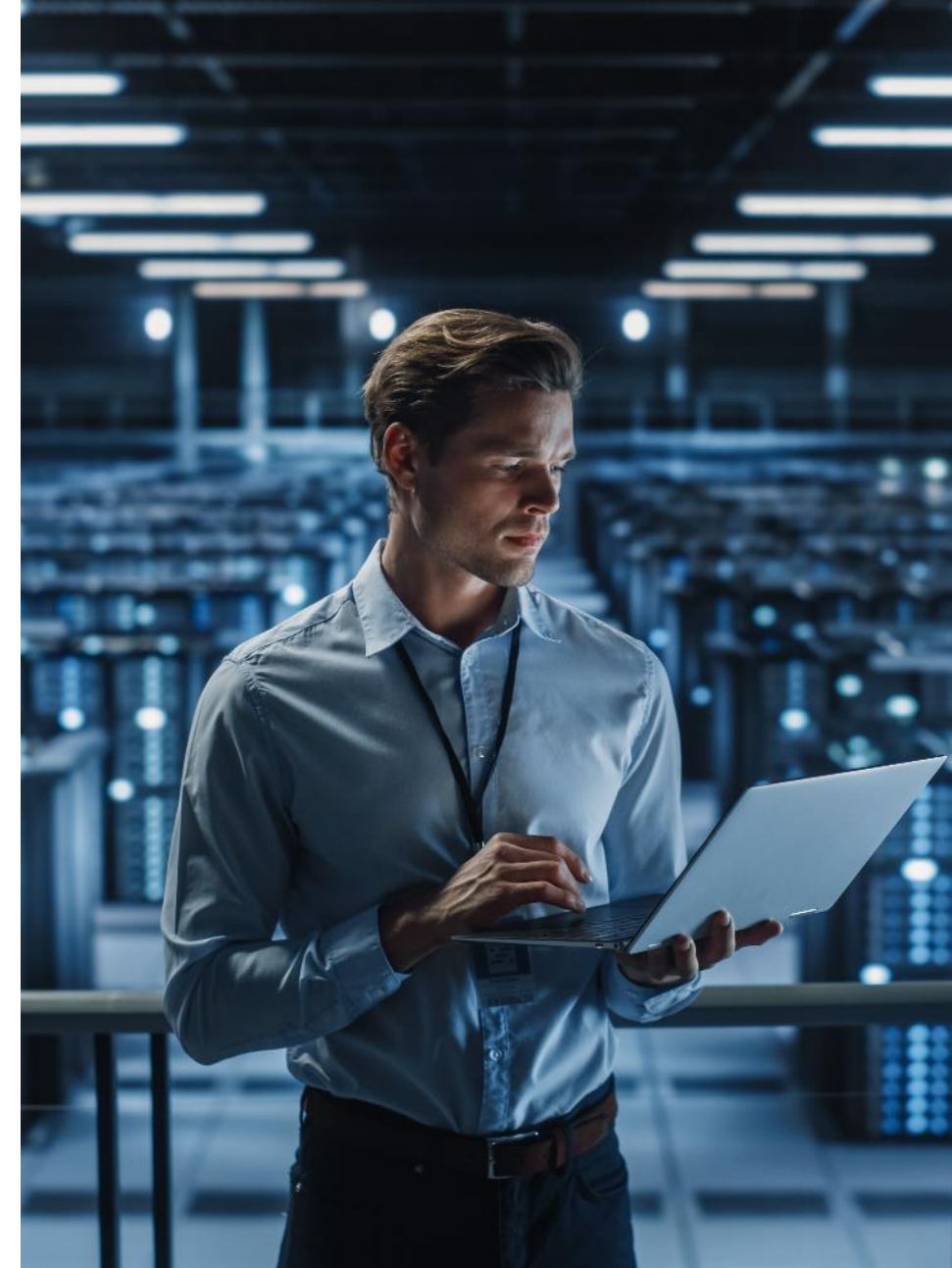
Fully Integrated
with VMDR and Patch workflows, reporting and UX

Focus on Risk Reduction
Prioritize and address all sorts of vulnerabilities based on their security risk

Qualys.

End

Voice of the Customer

> "TruRisk Eliminate will take us to the next level, so we can more easily address vulnerabilities that can't be patched, extending our risk reduction capabilities beyond traditional methods.

Veritiv

> "In 2021, Hurricane Ida threatened the city of New Orleans. We actually moved football operations to Dallas, and they were there for a month. We were still able to see vulnerabilities, patch, and reduce our threat footprint. It just made Qualys indispensable to use.

New Orleans Saints

> "TruRisk Eliminate offers exceptional ROI and rapid time-to-value thanks to its automation capabilities and intuitive management console. It immediately reduced our organizational risk by significantly improving patch percentages, allowing our team to refocus valuable time on other critical initiatives.

Peerspot

> "Previously, we used SCCM, which was a challenge because you had to tell it what to do. Qualys scans it, finds it, patches it. That's it. It was very simple. In terms of time, manpower, planning, and the cost reduction in savings of labor dollars....huge.

Cintas

> "Security is a moving target, and there is always a mountain of work for us to do. Thanks to the Qualys solution, our priorities for remediation aren't subjective any longer. We can make clear, data-driven decisions about what to target first

Children's Mercy Kansas City

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On average, **40 days** after a vuln is released it is added to the CISA KEV list!

At that time, only 20% of those vulns are remediated!

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