



Beyond Firefighting:

Revolutionizing Endpoint Security
with Integrated Risk Management



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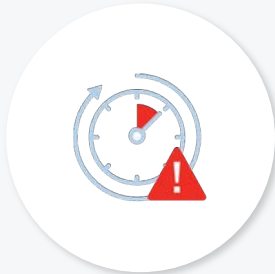
What Are We Seeing



180% increase
in breaches initiated
through vulnerability
exploitation compared
to the previous year



73 Days to contain breach



55 days to **patch 50%**
of known to be exploited
vulnerabilities after patches
become available



Repeat Infections
are the norm



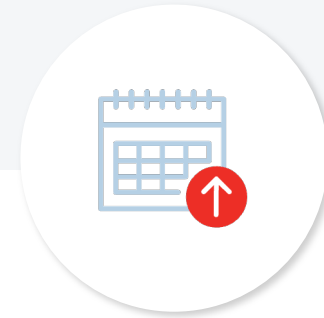
Why 55-day
Patching
average?



Why repeat
infections?



Where is the
vulnerability
intelligence for
SOC Teams?



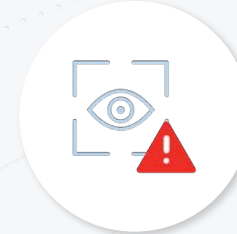
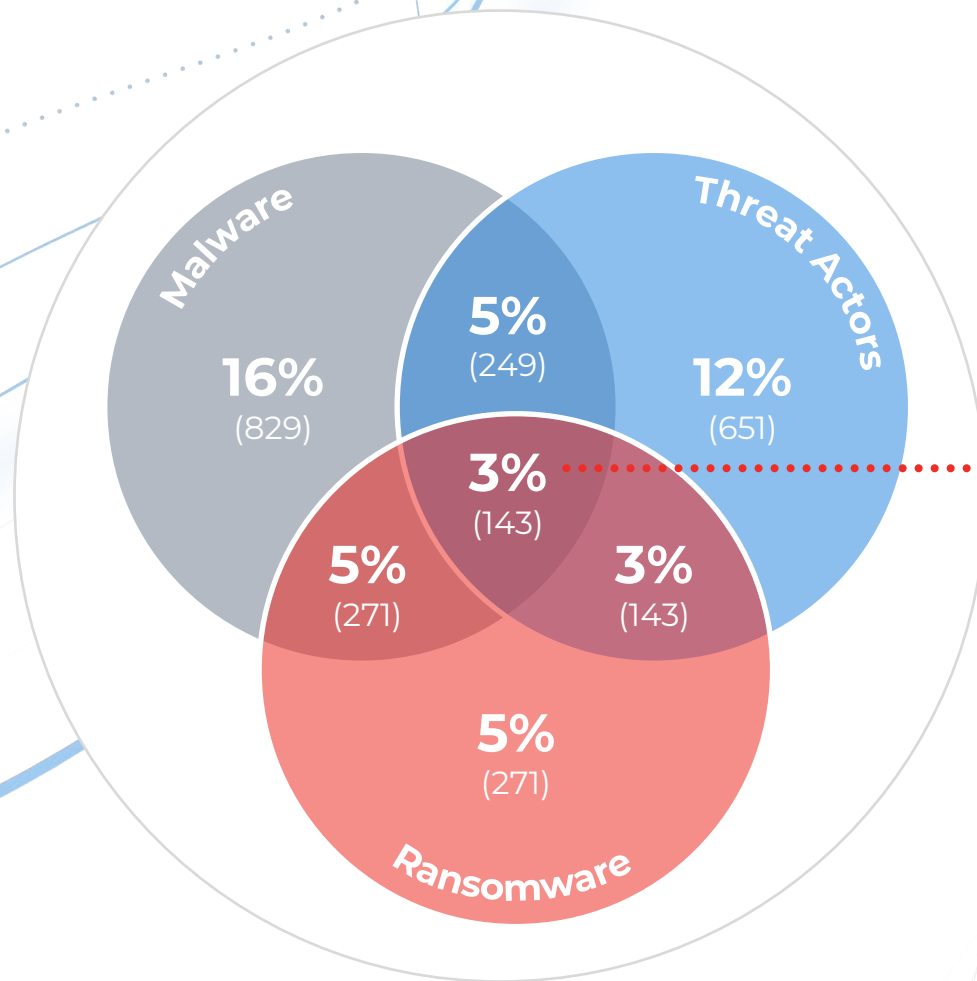
What about
zero-day CVE's
and malware?

Know Thy Enemy



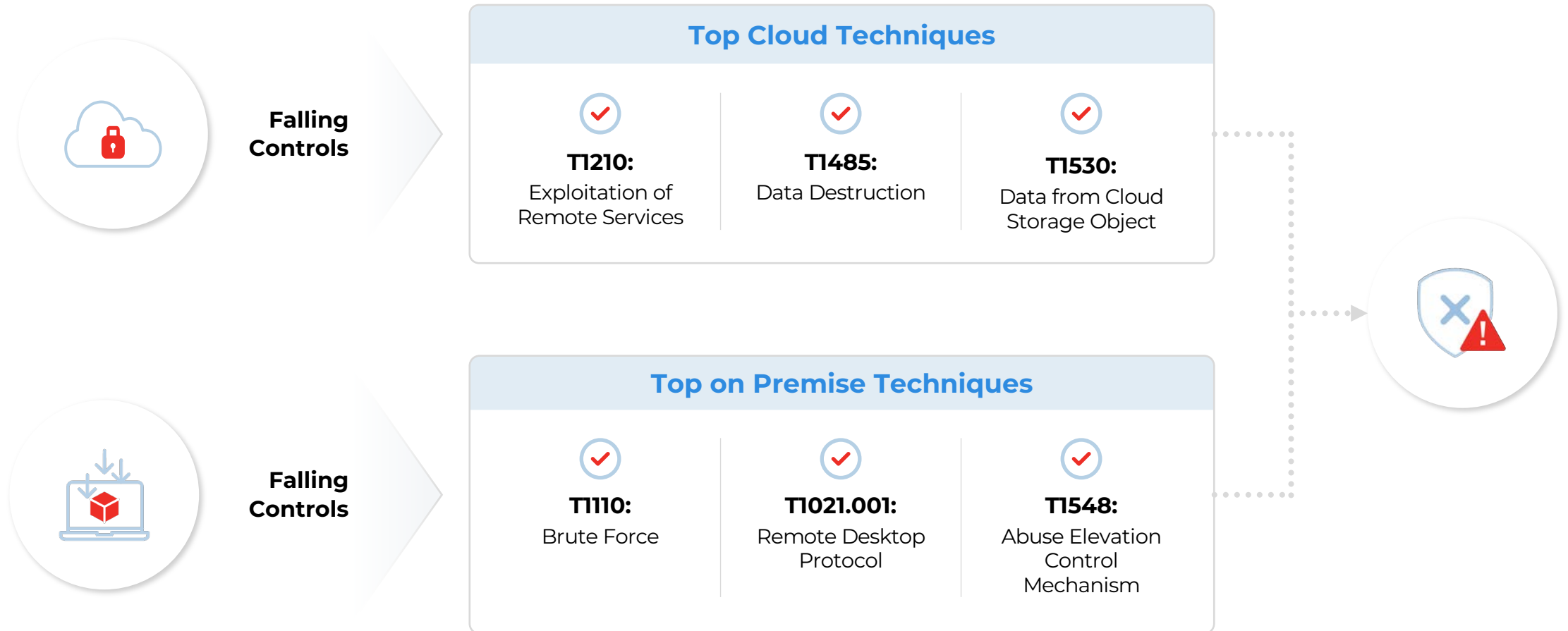
Group Name	Cloud	Ransomware	Exploits CVEs
Candiru			✓
Luckycat		✓	✓
Operation Dragon Castling			✓
Ajax Security Team			✓
Sandworm Team		✓	✓
Wizard Spider		✓	✓
APT28	✓		✓
APT38		✓	✓
Dragonfly			✓
Fin7		✓	✓
FoxKitten	✓	✓	✓
Lazarus Group			✓
menuPass			✓
Threat Group 3390	✓	✓	✓
Tonto Team			✓

How Do You Measure Risk During an Attack?



Lack of vulnerability intelligence leads to exploitation, reinfection, expanded compromise.

Misconfigurations Leading to Ransomware



Impact of Unknown Assets

Not known to your SOC, but known to attackers



Case Study – Ransomhub

Initial Access

- Phishing Emails: Mass and spear-phishing campaigns
- Brute Force Attacks – password spraying
- CVE-2023-3519: Citrix ADC Remote Code Execution
- CVE-2023-27997: Fortinet FortiOS Buffer Overflow
- CVE-2023-46604: Apache ActiveMQ Remote Code Execution
- CVE-2023-22515: Atlassian Confluence Admin Account Creation
- CVE-2023-46747: F5 BIG-IP Authentication Bypass
- CVE-2023-48788: Fortinet FortiClientEMS SQL Injection
- CVE-2017-0144: Windows SMBv1 Remote Code Execution

Proof-of-concept exploits are obtained from sources like ExploitDB and GitHub

Privilege Escalation

- Mimikatz: Used for credential dumping and privilege escalation
- CVE-2020-1472: Netlogon Privilege Escalation
- CVE-2020-0787: Related to Zerologon

Persistence

- Account Creation
- Installing remote access software

Lateral Movement

- Remote Desktop Protocol (RDP): For moving within the network
- PsExec: Remote execution of commands
- Cobalt Strike: Post-exploitation tool

Defense Evasion

- Renaming Executables: To appear legitimate
- Clearing Logs: To avoid detection
- Disabling Security Tools: Using Windows Management Instrumentation (WMI)

Data Exfiltration

- PuTTY
- WinSCP
- Rclone
- Cloud Services: Misconfigured AWS S3 buckets

Encryption

- Curve 25519 Elliptic Curve: Used for file encryption

Endpoint Security With Qualys



Ransomhub vs Qualys



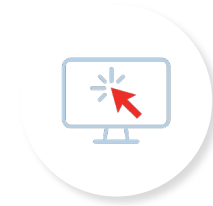
The threat actors target unpatched external facing system for initial compromise



Brute Forced SSH on Linux servers but were blocked



100% of malware used were zero days blocked by our ML model



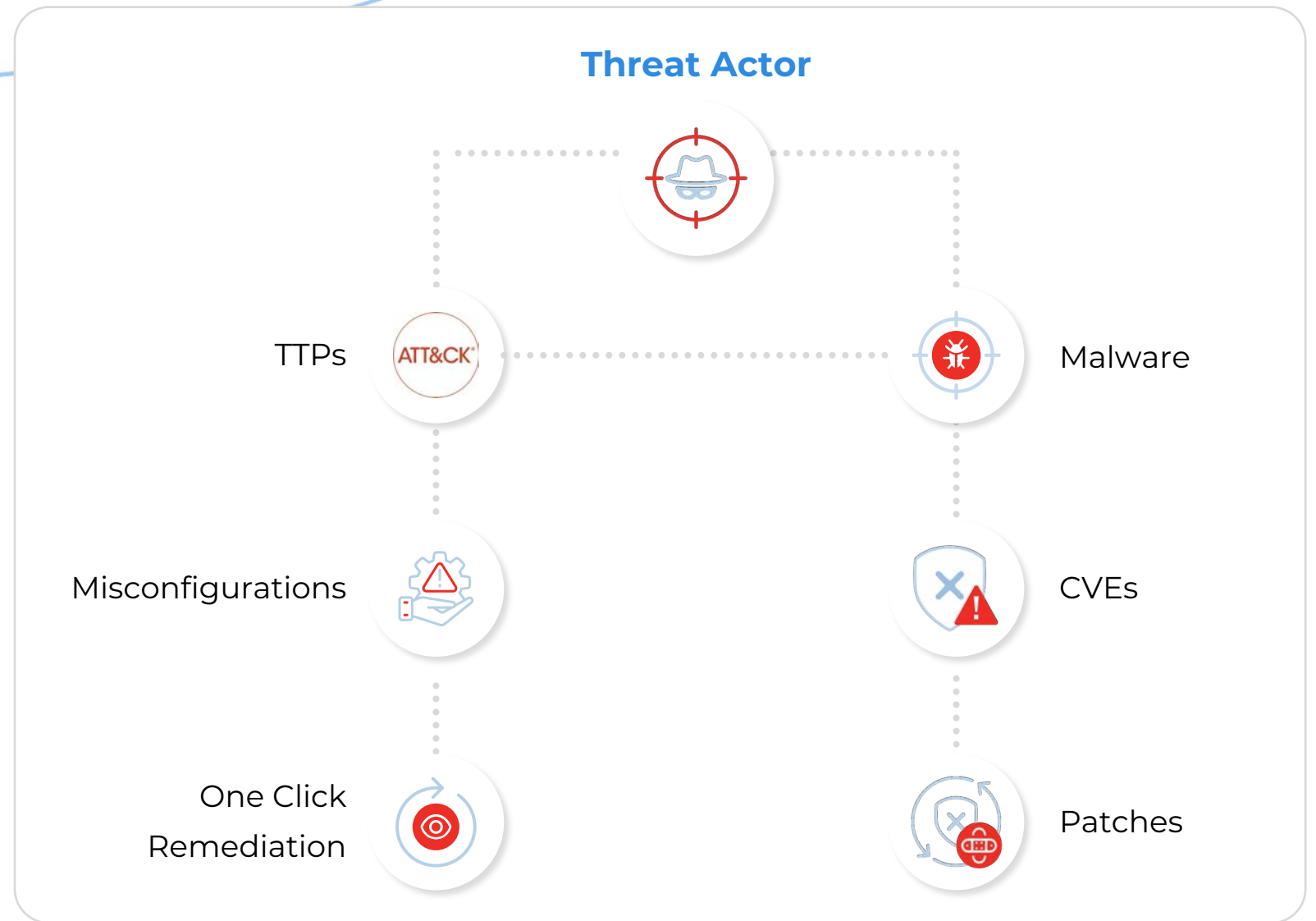
Qualys provided one click patching to reduce risk of both spread and continued attack



Persistence methods were identified and tagged as suspicious, then removed



Qualys Incident Response



Need for Machine Learning Prevention



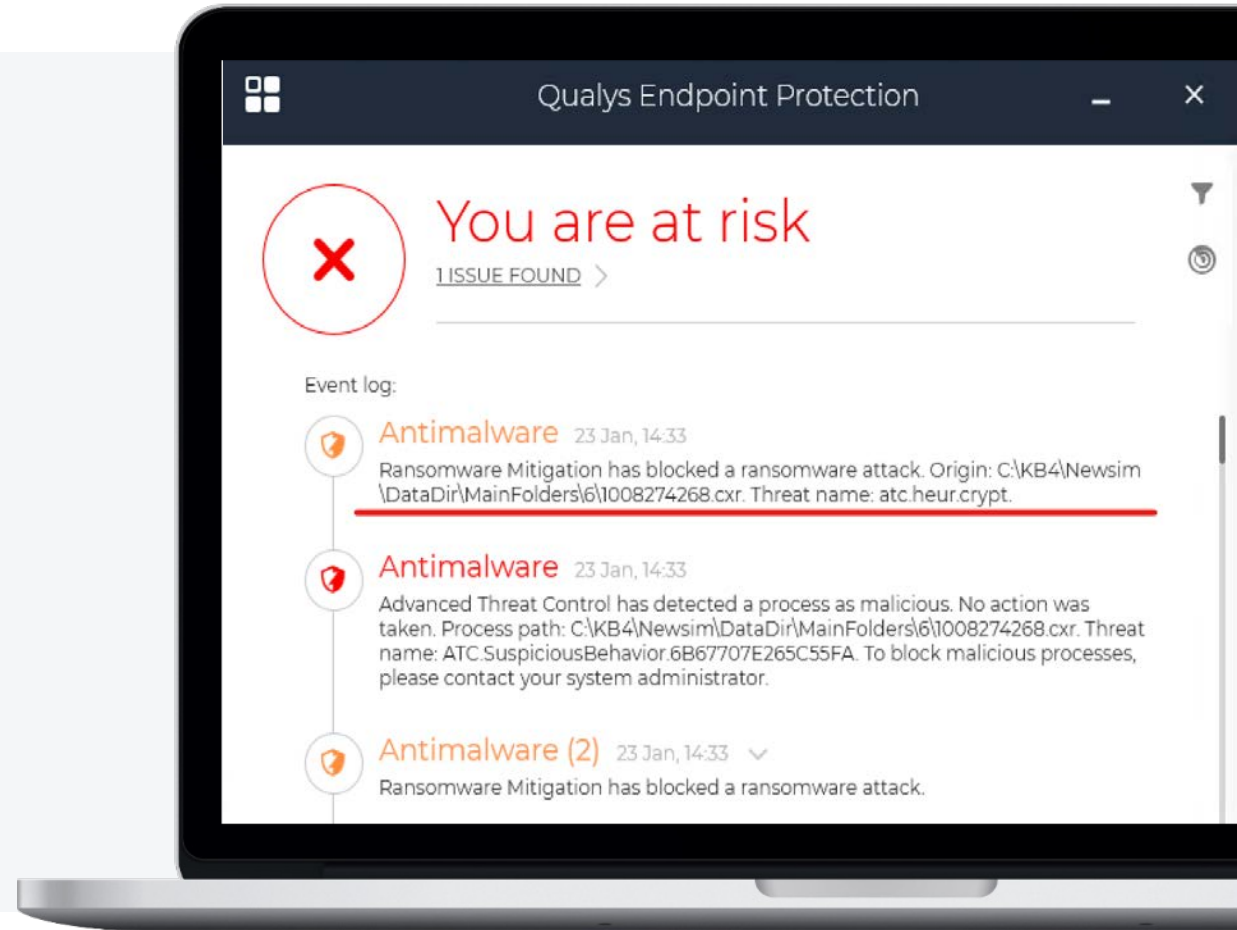
Threat actors rarely use malware that is detected by Anti-virus signatures anymore



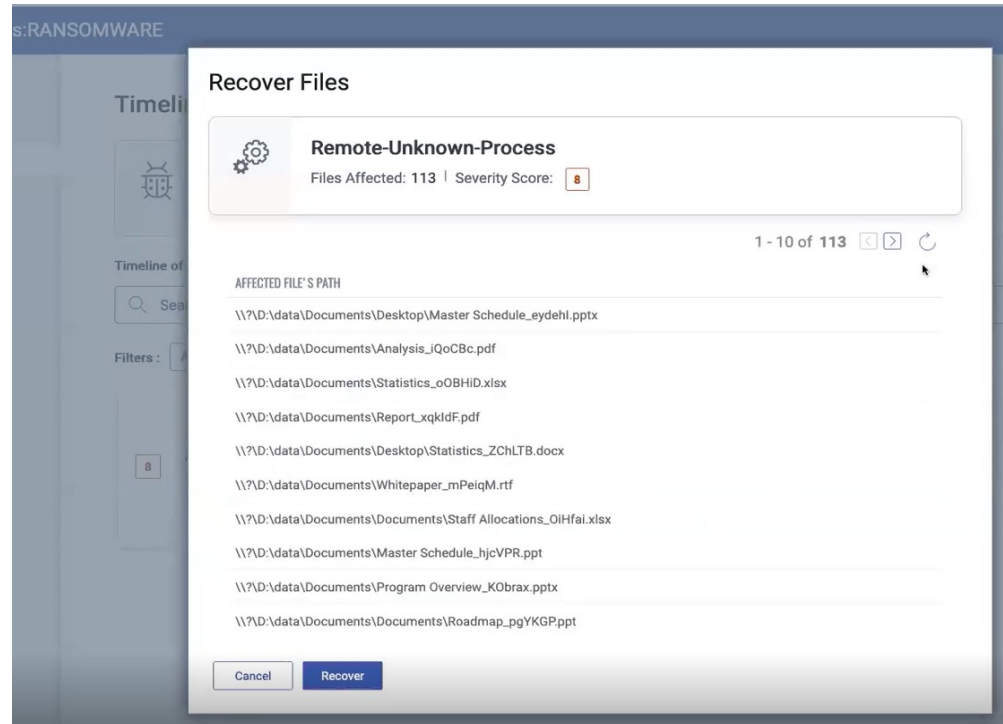
Every new attack has custom binaries, hash always changing



ML based Prevention is a must, cannot be marketing fluff



Detect, Block and Recover With Same Agent



Qualys Endpoint Detection & Response will automatically block known and unknown ransomware attacks with multiple layers of technologies.

Ransomware Prevention detects and blocks ransomware attacks by monitoring encryption entropy.

This mitigation works against previously unseen ransomware variants.



Automatically block the latest ransomware tactics, techniques, IOC's, encryption methods, including phishing attacks.



Real time Anomalous Behavior Detection & intervention when a request is made to encrypt a file (an increase of randomness over a certain limit), a temporary backup is created in memory and the original file is restored after the file changes are done.



Multi-layered Response to remediate incidents and close-loop patching to eliminate the root-case.



File Recovery can recover encrypted files, either automatically or on-demand.

Proactive Endpoint Security

01

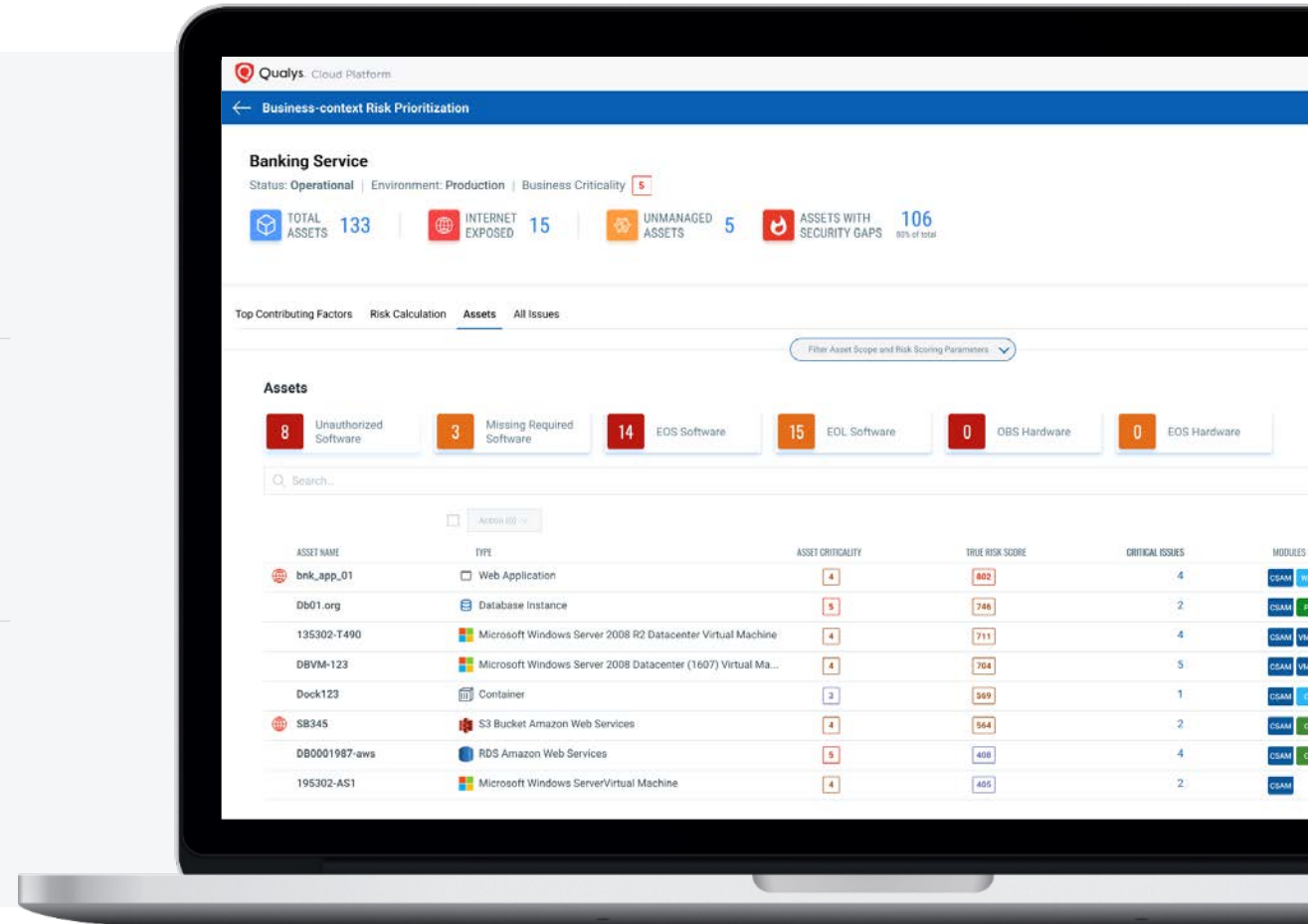
Validate what assets are exposed externally to attacker's view

02

Automatically find things like missing agents, security tools, unsanctioned ports, expired SSL certs

03

Ensure no assets are missing required software or endpoint security



Demo



Larry Lawrence



Director of
Information Technology



Evansville, Indiana



9+ Years at MPF



Worked with Qualys
since 2019



A Summary



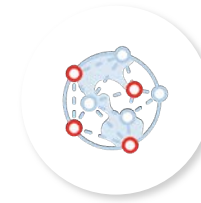
Midwestern Pet Foods is **a fourth-generation family-owned** business that manufactures high-quality pet food and treats.

Founded in 1926 and is headquartered in Evansville, Indiana.

150+ employees, **7+ Brands**



4 Major
manufacture
facilities



8 Remote
Locations



400+
devices

Qualys Products

CSAM

VMDR

Patch

EDR

SaaS DR

Q&A

